

# Tom Burns

*"..where the **BUSINESS** of **INSURANCE** is **PERSONAL**.."™*



*"You and I are more alike than you think! We both own our own businesses- you provide (insert your business services here) and I provide insurance protection. We are a great fit."*

*As a business owner I understand the everyday challenges of running a business. That is why I make sure we discuss your coverage options from the business owner's point of view. Sixty percent of my new customers come from referrals, which as you know is the greatest compliment one can receive.*

*If you are ready to engage in business with a like-minded insurance specialist, give me a call or send me an email. I look forward to helping you improve the viability of your business!*

[tom@stanburns.com](mailto:tom@stanburns.com) 800 491-7655 x 114



**Allied  
Insurance**  
a Nationwide® company  
On Your Side®



**Liberty Mutual.**  
INSURANCE

## Areas of Expertise

*My areas of expertise are commercial investment properties such as Apartments, Office Buildings, Shopping Centers and Industrial Properties. I also provide Workers Compensation, General Liability and Commercial Auto insurance needs for any type of small to medium size business.*

## My Portfolio

*As an Independent Insurance Agent I have access to over 70 "A" Rated Insurance carriers. You are not "locked" into one company which means you have the advantage of obtaining the best coverage and pricing options.*

## My Mission

*I will listen to your concerns, will engage in a consultive approach to your situation and present a viable solution tailored to solve the insurance needs of your business.*

## About Stan Burns Insurance Services:

The agency was formed in 1965 by Stan Burns. Tom Burns purchased the agency in 1994 and has led the company into its 50<sup>th</sup> year. The agency donates to many local charitable organizations as a way of giving back to the community it serves.

## Current Clients

*"I am particularly happy with the money I saved by switching to Tom's agency; in fact, I saved over \$17,000 in annual premiums by using Tom!"*

-David Cates, Commercial Building Portfolio Owner/Investor, Glendora, CA.

*"Tom Burns reviewed our existing policies, found some gaps that could have been disastrous and reduced our overall costs."*

-George Gilliam, RMT Executive Director, Creative Identity, Anaheim, CA.

*For more information about Stan Burns Insurance Services, Inc., and to reach me directly, call, email or visit:*

**Phone: 800-491-7655 x 114**

**Email: [tom@stanburns.com](mailto:tom@stanburns.com)**

**[www.stanburns.com](http://www.stanburns.com)**

**DOI # 0548256**